



## **Job Description - Farmers Market Representative**

Apricot Lane Farms is a 234-acre farm integrated within a reawakened ecosystem. With a team that makes the seemingly impossible possible, the farm regeneratively grows more than 200 varieties of fruits and vegetables, and raises sheep, cows, pigs, chickens and ducks with care and respect while working in harmony (or a comfortable level of disharmony) within a dynamic ecosystem. We are seeking an energetic and dedicated full-time Farmer's Market Representative to join our team.

### **RESPONSIBILITIES**

- Work Farmers Markets and Farmstand shifts
- Engage customers and educate them on benefits of Apricot Lane Farms' nutrient-rich products
- Load and unload equipment, tools, and inventory to set up and tear down sales booths at both the farm and farmers market location
- Load vans at the farm prior to the market, set up at the market, load vans at the end of the market and unload back at the farm at the end of the day
- Ensure all products and supplies are ready and available at the Farmers Markets
- Manage electronic and cash sales
- Accountable for cash made available for sales transactions
- Organize and refill products and supplies
- Assist packhouse as needed
- Other tasks as requested

### **REQUIREMENTS**

- Experience in retail sales or similar Farmers Market Representative role
- Team player that maintains positive work relations
- Ability to work independently and interact with all levels of guests, management, and staff
- Willing to drive for long periods of time
- Ability to lift and carry a minimum of 35 pounds with and/or without assistance
- Valid Driver's License with clean driving record
- High School Diploma

### **QUALIFICATIONS**

- Professional and energetic demeanor
- Excellent communication skills — both verbal and written
- Excellent organizational and time management skills; pays attention to details
- Passion for community-based Farmers Markets, small farmers, local food systems, and healthy urban neighborhoods
- Willingness to be trained in Traditional Foods as well as cross-train with different departments to gain an intimate understanding of biodynamic farming
- Must be flexible to work weekdays and weekends



### **COMPENSATION + BENEFITS**

- \$19 - \$20.28 / hour
- Health Benefits (Medical, Dental, Vision, Flexible Spending Account)
- 401K with employer matching
- Paid sick + vacation
- 10 paid holidays annually
- Employee discount

### **HOW TO APPLY**

To be considered, please email your resume and cover letter to [jobs@apricotlanefarms.com](mailto:jobs@apricotlanefarms.com) with the subject: Farmers Market Representative. No drop-ins please.